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Burlington Trailways Announces \$3.6 Million Expansion in West Burlington

West Burlington, IA –

The Greater Burlington Partnership is pleased to announce that Burlington Trailways will expand its operations in West Burlington. To accommodate the aggressive growth of its motorcoach business, the company will build a new facility that will house its administrative offices and provide the company with adequate space to service and repair its bus fleet. The \$3.6 million expansion will be accompanied by an additional 25 employees to be hired by the end of 2010.

Trailways officials believe the expansion will enable the company to provide quality service to the 206,000 passengers it serves annually.

“This project will help us work more efficiently,” said Ron Moore, President of Burlington Trailways. “We continue to grow and our current facility just isn’t meeting all of our needs.”

“In a challenging economy, this announcement is quite exciting for our communities,” said Jason Hutcheson, the director of economic development for the Partnership. “Although the company has grown to serve the entire Midwest, it has chosen to keep its headquarters in West Burlington. We welcome their continued investment.”

The company anticipates moving dirt for the new facility yet this year.

The expansion will be financed, in part, by a forgivable loan awarded to the company by the City of West Burlington. The city council approved the loan at its council meeting last week. The balance of the \$52,000 loan will be forgiven if the company meets its job forecasts and maintains the higher employment levels through 2014.

“We are happy to hear of the Burlington Trailways expansion project. The Moores have been members of the West Burlington Community for many years,” said Dan Gifford, City Administrator for West Burlington. “Anytime a West Burlington company expands, it is good news, but when the owners are also long time residents, it makes for even better news. The City is committed to assist with this project any way it can.”

“When we made the decision to come to West Burlington 25 years ago, we looked at all of the surrounding areas,” said Moore. “This is a good community with good schools, and we wanted to raise our family here.”

“We knew we needed another facility, and once again, we had to make a decision on where to expand,” continued Moore. “We like it here and we’re glad that we can stay in the community.”

Burlington Trailways is a family-owned and operated business that was established in West Burlington in 1981. The company has a fleet of 26 buses and nearly 100 employees.

This is the second expansion announced by the company in 2009. Earlier this year, Trailways announced that it was acquiring the former AAA office in Burlington. The additional location allowed the company to expand its tours and charter division. In May, the company received the Small Business of the Year award from the Greater Burlington Partnership in part because of its quick action to preserve employment when AAA announced it was leaving the Burlington market.

For more information regarding the Greater Burlington Partnership, please visit www.GrowBurlington.com.